

SOLD UNITS (CONTRACTS)-DECEMBER, 2009

| | 2008 DEC. | 2009 DEC. | % change |
|---------------------|------------------|------------------|-----------------|
| under 300k | 286 | 465 | 62.59% |
| 300k-999k | 88 | 170 | 93.18% |
| over one million | 27 | 42 | 55.56% |
| total Naples | 401 | 677 | 68.83% |
| | YTD 2008 | YTD 2009 | |
| under 300k | 2396 | 4824 | 101.34% |
| 300k-999k | 1716 | 1715 | -0.06% |
| over one million | 593 | 475 | -19.90% |
| total Naples | 4705 | 7014 | 49.08% |

December was the third consecutive month in which monthly sales in all three home price categories exceeded 2008. The less than \$300k market slowed somewhat with sales up 63%. The \$300k-\$999k market posted a very strong month exceeding 2008 by 93%. The over-one-million \$ category posted a whopping 56% increase!

Full year results are IMPRESSIVE with total transactions breaking the seven thousand watermark barrier for the first time in FOUR years! Out of the 7,014 transactions, 1,896 were foreclosures. Short sales contributed another 829 transactions.

The Naples real estate market is, indeed, in full recovery mode. The pool of foreclosures and short sales is shrinking daily. Do not miss your opportunity to take advantage of the best Buyers market in the history of Naples. Please call me BEFORE time runs out.

This report is also posted on my blog which can be accessed on my web site.

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Naples sales activity report- December and year end